

# American Airlines

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# ISCPO Conference

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Gene Maddox III



The latest from  
American Airlines



# Schedule changes for 2019

Widebody international  
new markets & cancellations

## Pacific

- ✗ ORD – PVG (Shanghai, China)
- ✗ ORD – PEK (Beijing, China)
- ✗ ORD – NRT (Tokyo, Japan)

## Latin America

- ✗ JFK – GIG (Rio de Janeiro, Brazil)
- + LAX – EZE (Buenos Aires, Argentina)
- + MIA – COR (Cordoba, Argentina)

## Atlantic

- + CLT – MUC (Munich, Germany)
- + DFW – DUB (Dublin, Ireland)
- + DFW – LHR (London, England)
- + DFW – MUC (Munich, Germany)
- ✗ MIA – LHR (London, England)
- + ORD – ATH (Athens, Greece)
- ✗ ORD – MAN (Manchester, England)
- + PHL – TXL (Berlin, Germany)
- + PHL – BLQ (Bologna, Italy)
- + PHL – DBV (Dubrovnik, Croatia)
- ✗ PHL – FRA (Frankfurt, Germany)
- ✗ PHL – MUC (Munich, Germany)
- + PHX – LHR (London, England)

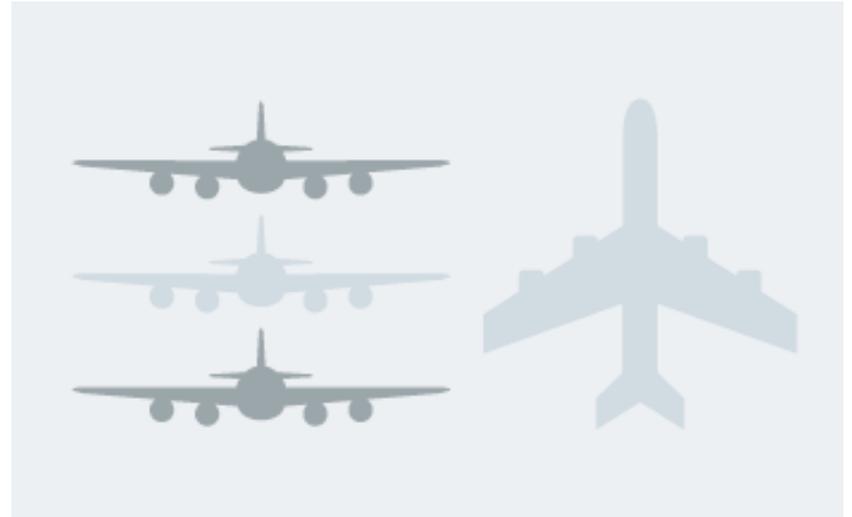


# Fleet snapshot – 3Q2018

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## Continuing taking delivery of new widebody aircraft

- Currently more than 150 widebodies in our fleet, including:
  - 20 Boeing 787-8s
  - 19 Boeing 787-9s
  - 50 Boeing 787s on order



# Network snapshot – 4Q2018

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## Operating the largest network in the world

- Optimizing our network with added trucking lanes
- Offering connections between Asia and South America
- 200+ to Latin America
- New European routes, including a daily nonstop service between Dublin and Dallas/Fort Worth



# Key initiatives – 4Q2018

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## Industry-leading team moved more volume in 2018 than ever before

- Best operational performance numbers in history

## Fastest growing carrier for eAWB adoption globally

- The eAWB adoption rate is up 13.9 points above industry average

## Making progress on our new technology platform

- Reduce the number of systems from 90 to eight
- Cargo team and our customers will benefit from improved visibility and greater efficiencies

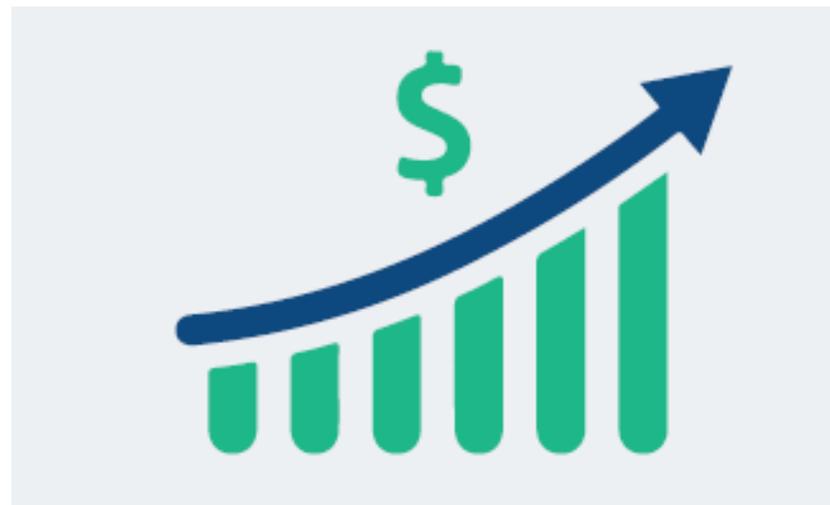


# Cargo investments – 4Q2018

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## We're making massive investments in Cargo

- Investments have grown consistently over the last 5 years in infrastructure and equipment
- Largest investment (by far) is in technology



# Celebrating five years of merger milestones

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**In December 2013**, American Airlines and US Airways created the largest airline in the world. And we've been busy ever since.

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Mail call. Since 2013, **American has flown more than 7 billion pounds of freight and mail** across the planet, including enough fresh asparagus to provide one spear to every person in the United States.

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New technology is ensuring safer travel. American is the **first airline to work with TSA to launch new state-of-the-art 3-D checkpoint scanners** at our PHX and JFK hubs. The equipment will come to LAX and DFW early next year.



# Strategic imperatives

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# Playing the long game

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**“Your employees come first.** And if you treat your employees right, guess what? Your customers come back, and that makes your shareholders happy. Start with employees and the rest follows from that.”



Herb Kelleher



Doug Parker



Cargo is vital to people and the bottom line

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Connecting people with goods quickly

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# Digital processes define the long game

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# American is going green

## Lightweight containers

American deploys more than 5,000 reusable lightweight composite cargo containers, reducing weight and saving more than 1 million gallons of fuel every year.

## New aircraft

American's 777-300 aircraft burns one-third less fuel than older 747s, and it emits 20 percent less CO2 than the nearest competitor.

## Recycling efforts

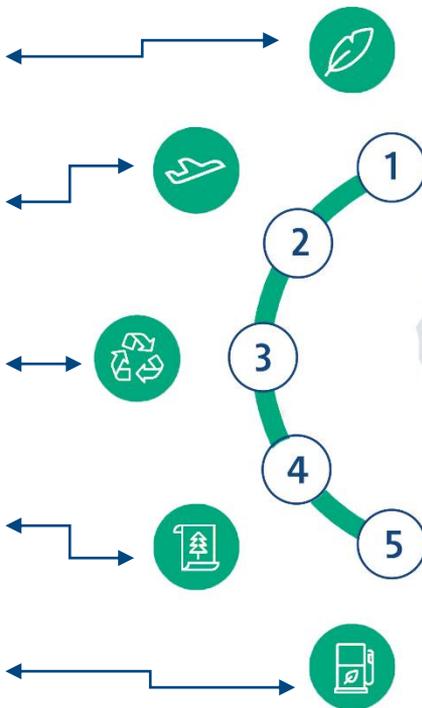
American Airlines Cargo's stations recycle about 85,000 pounds (38,555 kilograms) of shrink-wrap every year. That's equivalent to 1.2 million water bottles!

## Saving paper

The carrier's eFreight initiative will bring the logistics process into the digital age and cut down on the thousands of pounds of paper every year.

## Biofuel trials

American works with biofuel companies to get even smarter about its fuel consumption, especially in the international markets where the flights are much longer.



# American's widebody network



# Focus is being recognized by our customers

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- Air Cargo Operator of the Year by Freight Transport Association (FTA)
- Standard of Excellence Award by Express Delivery & Logistics Association (XLA)
- International Carrier of the Year by Airforwarders Association (AfA)



# Most interesting shipments in 2018

- Children's playground equipment for Carter's Kids
- Hygiene kits and water purification tablets for Global Medic
- Spanish masterpieces to San Antonio Museum of Art
- Contact lenses
- Wallaby
- Auto parts from Toyota, Yammer, Nissan and Mitsubishi
- Aerospace parts



We're with you all the way

